

**SPECIAL MEETING/WORKSHOP
OF CITY COUNCIL
JULY 24, 2025 — 5:00 PM
MUNICIPAL COURTROOM
2222 HIGHMARKET STREET
GEORGETOWN, SOUTH CAROLINA
AND LIVESTREAM:**



<https://www.facebook.com/cityoftown/>

Notice of this meeting has been made in accordance with the South Carolina Code of Laws as amended.

- 1. CALL TO ORDER**
- 2. ANNOUNCEMENT CONCERNING ELECTRONIC DEVICES**
- 3. FINANCE**
 - A. Motion to approve a Lease Agreement in the amount of \$138,797.90 for computers for city operations and award the contract to Dell Computers.**
- 4. ENGINEERING**
 - A. Wastewater Treatment Plant Condition Assessment Report Presentation**
- 5. ADJOURNMENT**
 - A. Motion to Adjourn the Special Meeting of City Council.**



120 North Fraser Street • Georgetown, SC 29440 • (843) 545-4000

ACTION ITEM

Council Meeting Date:	July 24, 2025
Department:	Finance
Issue Under Consideration:	Motion to approve a Lease Agreement in the amount of \$138,797.90 for computers for city operations and award the contract to Dell Computers.
Amount Requested:	\$138,797.90
In Current Budget?:	Partially Funded
If not, please explain:	The FY26 approved budget is \$42,000.00. The total cost would be spread over 48 months per the agreement.
Financial Impact:	Cost Savings of \$6,855.00 for FY26
Points to Consider:	The leasing option would lessen the impact on cash flow by allowing lower upfront cost, and it allows for easier upgrades to newer models rather than having to work with outdated technology. Leasing would reduce the burden on the IT department and ensure that equipment is always in optimal condition.
Options:	Approve/Disapprove
Staff Recommendation:	Approve

Reviews:

Kathy Vermeland	Approver	Created/Initiated
Kathy Vermeland	Approver	Approved
Kathy Vermeland	Approver	Approved
Elise Crosby	Approver	Approved
Scott Whittier	Approver	Approved
Stephanie Buccione	Approver	Final Approval

Attachments:

1. Dell Lease Agreement Proposal 2025

Proposal No. 0000159255.2
Expiration Date: 08/15/2025

			36 Month Finance		36 Month FMV		48 Month Finance		48 Month FMV	
			Payments	Monthly	Payments	Monthly	Payments	Monthly	Payments	Monthly
			Due	Arrears	Due	Arrears	Due	Arrears	Due	Arrears
			Interim Rent	None	Interim Rent	None	Interim Rent	None	Interim Rent	None
Quote	Description	Product Subtotal	Rate Factor	Payment	Rate Factor	Payment	Rate Factor	Payment	Rate Factor	Payment
3000192120485.2	Dell Pro Micro QCM1250	\$131,026.14	0.03011	\$3,945.20	0.02526	\$3,309.86	0.02383	\$3,122.41	0.02094	\$2,743.55
	Dell Pro Rugged 14 RB14250	\$18,658.00	0.02778	\$518.28	0.02500	\$466.45	0.02383	\$444.63	0.02083	\$388.71
	Dell Pro Micro QCM1250	\$16,341.60	0.03108	\$507.95	0.02611	\$426.65	0.02383	\$389.43	0.02128	\$347.78
	Dell Pro Micro QCM1250	\$57,003.55	0.03108	\$1,771.86	0.02500	\$1,425.09	0.02383	\$1,358.42	0.02083	\$1,187.57
	Dell Pro Thunderbolt 4 Smart Dock SD25TB4	\$4,576.32	0.03108	\$142.25	0.02500	\$114.41	0.02383	\$109.06	0.02083	\$95.34
	Dell Pro 24 Monitor - E2425HM	\$14,526.01	0.03108	\$451.52	0.02611	\$379.25	0.02383	\$346.16	0.02128	\$309.14
	Dell Pro Max 16/16XE MC16250	\$3,525.90	0.02778	\$97.94	0.02500	\$88.15	0.02383	\$84.02	0.02083	\$73.46
	Dell Pro 14 Plus PB14250	\$9,138.96	0.02778	\$253.86	0.02500	\$228.47	0.02383	\$217.79	0.02083	\$190.39
	Dell Pro 16 PC16250	\$7,255.80	0.02778	\$201.55	0.02500	\$181.40	0.02383	\$172.91	0.02083	\$151.16
Subtotal:		\$131,026.14	0.03011	\$3,945.20	0.02526	\$3,309.86	0.02383	\$3,122.41	0.02094	\$2,743.55
Taxes, Shipping & Fees:		Rate Factor & Payment Financed Amount	0.03108	\$241.57 \$7,771.76	0.03108	\$241.57 \$7,771.76	0.02383	\$185.20 \$7,771.76	0.02383	\$185.20 \$7,771.76
*Personal Property Management Fee may apply										
Total Amount:		Rate Factor & Payment Financed Amount	0.03016	\$4,186.77 \$138,797.90	0.02559	\$3,551.43 \$138,797.90	0.02383	\$3,307.61 \$138,797.90	0.02110	\$2,928.75 \$138,797.90
Structure Notes										

Taylor Gaetje
Account Manager
Dell Technologies | Dell Financial Services
✉ Taylor.Gaetje@dell.com

Proposal Notes

End of Term Option(s):

Fair Market Value (FMV) Lease options, includes Dell APEX PCA

- Exercise the option to purchase the products at their then "fair market value" as determined by lessor;
- Return all products to DFS at the lessee's expense; or,
- Renew the lease on a month to month or fixed term basis.

Finance Lease options:

- Exercise the option to purchase the products for one dollar; or,
- For an agreed upon fee, return all products to DFS at lessee's expense.

Payment solutions provided and serviced by Dell Financial Services L.L.C. or its affiliate or designee ("DFS") to qualified customers. Offers may not be available or may vary in certain countries. Where available, offers may be changed without notice and are subject to product availability, credit approval, execution of documentation provided by and acceptable to DFS, and may be subject to minimum transaction size. Offers not available for personal, family or household use. Restrictions and additional requirements may apply to transactions with governmental or public entities. Proposal is property of DFS, contains confidential information and shall not be duplicated or disclosed in whole or part. Proposal is not a firm offer of a payment solution. Pricing and rates based upon the final amount, configuration and specification of the supplied equipment, software, services or fees. Prorata payment may be due in the first payment cycle. Proposal excludes additional costs to customer such as shipping, maintenance, filing fees, applicable taxes, insurance and similar items. Proposal valid through the expiration date shown above, or if none is specified, for 30 calendar days from date of presentation. Upon expiration, lease rates may be changed in the event that market rates change. CALIFORNIA: Loans made or arranged pursuant to California Finance Lenders Law license #6037884.

Additional Information:

LEASE QUOTE: The Lease Quote is exclusive of shipping costs, maintenance fees, filing fees, licensing fees, property or use taxes, insurance premiums and similar items which shall be for Lessee's account. Lessee will pay payments and all other amounts without set-off, abatement or reduction for any reason whatsoever. Additionally, Lessee shall declare and pay all sales, use and personal property taxes to the appropriate taxing authorities. If you are sales tax exempt, please provide a copy of your Exemption Certificate with the Lease Contract. If Lessee provides the appropriate tax exemption certificates to DFS, sales and use taxes will not be collected by DFS. However, if your taxing authority assesses a personal property tax on leased equipment, and if DFS pays that tax under your lease structure, Lessee must reimburse DFS for that tax expense in connection with the Lessee's lease.

PURCHASE ORDER: The Purchase Order must be made out to Dell Financial Services L.L.C., One Dell Way, RR8-23, Round Rock, TX 78682. The Purchase Order will need to include the quote number, quantity and description of the equipment. Please indicate that the PO is for a lease order and shows the type of lease, the term length, and payment frequency. The date of the lease quote referenced should be included. Please be sure to include any applicable shipping costs as a line item and include your address as the SHIP TO destination.

DOCUMENTATION: The Agreement executed between DFS and Lessee shall include all required leasing terms and conditions, including, but not limited to, payment terms, non-appropriation, essential use, authority, taxes, and insurance. In addition to a duly executed Agreement, other documents as reasonably requested by DFS may be required, such as but not limited to opinions of counsel, IRS tax exemption forms (if applicable), and audited financials.

PROPOSAL VALIDITY / APPROVALS: This is a proposal based upon market conditions and is valid for 30 days, is subject to final credit approval, review of the economics of the transaction, and execution of mutually acceptable documentation.



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ACTION ITEM

Council Meeting Date:	July 24, 2025
Department:	Engineering
Issue Under Consideration:	Wastewater Treatment Plant Condition Assessment Report Presentation
Amount Requested:	
In Current Budget?:	
If not, please explain:	
Financial Impact:	
Points to Consider:	
Options:	
Staff Recommendation:	

Reviews:

Stephanie Buccione

Approver

Created/Initiated

Attachments:

None